



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Carol Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #15-0118 FOR PEST CONTROL SERVICES

Bids to provide 'Pest Control Services' were received from six vendors on January 13, 2015. The bid of Florida Pest Control and Chemical Company was the best low bid meeting the advertised specifications based on a sealed scenario. The bid of Orkin Pest Control was non-responsive to the requirement to provide a current business license, certifications, and a proposed list of chemicals. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 02/10/2015

Fiscal Impact:

Not to exceed
\$250,000.00

Recommended Motion: That the bid of Florida Pest Control and Chemical Company, to provide 'Pest Control Services' in an amount not to exceed \$250,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Pest Control Services - Bid #15-0118

Opened on January 13, 2015 at 2:00 p.m.

The bidder agrees to provide all material, supervision equipment, tools, labor, fuel, etc. to perform the work required for pest control services, to include bait applications, monthly service, all necessary documentation and call back within 2 hours.		Apex Pest Control, Inc.		Brantley Termite & Pest Control		Florida Pest Control & Chemical Company	
Item	SCHOOL/SITE	PRICE PER MONTH	PRICE PER YEAR	PRICE PER MONTH	PRICE PER YEAR	PRICE PER MONTH	PRICE PER YEAR
1	Alta Vista Elementary (Inclusive of Old Pheonix Academy)	\$150.00	\$1,800.00	\$270.00	\$3,240.00	\$128.00	\$1,536.00
2	Ashton Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
3	Atwater Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
4	Bay Haven School	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
5	Booker High	\$150.00	\$1,800.00	\$425.00	\$5,100.00	\$165.00	\$1,980.00
6	Booker Middle	\$150.00	\$1,800.00	\$290.00	\$3,480.00	\$130.00	\$1,560.00
7	Brentwood Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
8	Brookside Middle	\$150.00	\$1,800.00	\$290.00	\$3,480.00	\$130.00	\$1,560.00
9	Cranberry Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
10	Emma E Booker Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
11	Englewood Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
12	Fruitville Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
13	Garden Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
14	Glenallen Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
15	Gocio Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
16	Gulf Gate Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
17	Heron Creek Middle	\$150.00	\$1,800.00	\$290.00	\$3,480.00	\$130.00	\$1,560.00
18	Lakeview Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
19	Larmarque Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
20	Laurel-Nokomis	\$150.00	\$1,800.00	\$290.00	\$3,480.00	\$130.00	\$1,560.00
21	McIntosh Middle	\$150.00	\$1,800.00	\$290.00	\$3,480.00	\$130.00	\$1,560.00
22	North Port High School	\$150.00	\$1,800.00	\$425.00	\$5,100.00	\$165.00	\$1,980.00

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The bidder agrees to provide all material, supervision equipment, tools, labor, fuel, etc. to perform the work required for pest control services, to include bait applications, monthly service, all necessary documentation and call back within 2 hours.		Orkin Pest Control		Terminix		Truly Nolen	
Item	SCHOOL/SITE	PRICE PER MONTH	PRICE PER YEAR	PRICE PER MONTH	PRICE PER YEAR	PRICE PER MONTH	PRICE PER YEAR
1	Alta Vista Elementary (Inclusive of Old Pheonix Academy)	\$65.00	\$780.00	\$165.00	\$1,980.00	\$250.00	\$3,000.00
2	Ashton Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
3	Atwater Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
4	Bay Haven School	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
5	Booker High	\$105.00	\$1,260.00	\$250.00	\$3,000.00	\$325.00	\$3,900.00
6	Booker Middle	\$85.00	\$1,020.00	\$195.00	\$2,340.00	\$250.00	\$3,000.00
7	Brentwood Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
8	Brookside Middle	\$85.00	\$1,020.00	\$195.00	\$2,340.00	\$250.00	\$3,000.00
9	Cranberry Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
10	Emma E Booker Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
11	Englewood Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
12	Fruitville Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
13	Garden Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
14	Glenallen Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
15	Gocio Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
16	Gulf Gate Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
17	Heron Creek Middle	\$85.00	\$1,020.00	\$195.00	\$2,340.00	\$250.00	\$3,000.00
18	Lakeview Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
19	Larmarque Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
20	Laurel-Nokomis	\$85.00	\$1,020.00	\$195.00	\$2,340.00	\$250.00	\$3,000.00
21	McIntosh Middle	\$85.00	\$1,020.00	\$195.00	\$2,340.00	\$250.00	\$3,000.00
22	North Port High School	\$105.00	\$1,260.00	\$250.00	\$3,000.00	\$325.00	\$3,900.00

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SCHOOL/SITE		Apex Pest Control, Inc.		Brantley Termite & Pest Control		Florida Pest Control & Chemical Company	
		PRICE PER MONTH	PRICE PER YEAR	PRICE PER MONTH	PRICE PER YEAR	PRICE PER MONTH	PRICE PER YEAR
The bidder agrees to provide all material, supervision equipment, tools, labor, fuel, etc. to perform the work required for pest control services, to include bait applications, monthly service, all necessary documentation and call back within 2 hours.							
23	Oak Park School	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
24	Phillippi Shores Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
25	Pine View School	\$150.00	\$1,800.00	\$290.00	\$3,480.00	\$130.00	\$1,560.00
26	Riverview High	\$150.00	\$1,800.00	\$425.00	\$5,100.00	\$165.00	\$1,980.00
27	Suncoast Technical College - Main Campus	\$150.00	\$1,800.00	\$425.00	\$5,100.00	\$165.00	\$1,980.00
28	STC - South Campus/AMI-Kids	\$150.00	\$1,800.00	\$100.00	\$1,200.00	\$50.00	\$600.00
29	Sarasota High	\$150.00	\$1,800.00	\$425.00	\$5,100.00	\$165.00	\$1,980.00
30	Sarasota Middle	\$150.00	\$1,800.00	\$290.00	\$3,480.00	\$130.00	\$1,560.00
31	Southside Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
32	Suncoast Polytechnical High	\$150.00	\$1,800.00	\$100.00	\$1,200.00	\$50.00	\$600.00
33	Tatum Ridge Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
34	Taylor Ranch Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
35	Toledo Blade Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
36	Triad (formerly Cyesis)	\$150.00	\$1,800.00	\$110.00	\$1,320.00	\$75.00	\$900.00
37	Tuttle Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
38	Venice Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
39	Venice High	\$150.00	\$1,800.00	\$425.00	\$5,100.00	\$165.00	\$1,980.00
40	Venice Middle	\$150.00	\$1,800.00	\$290.00	\$3,480.00	\$130.00	\$1,560.00
41	Wilkinson Elementary	\$150.00	\$1,800.00	\$250.00	\$3,000.00	\$125.00	\$1,500.00
42	Woodland Middle	\$150.00	\$1,800.00	\$290.00	\$3,480.00	\$130.00	\$1,560.00
		Total-	\$75,600.00	Total-	\$137,880.00	Total-	\$64,056.00

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		PRICE PER MONTH	PRICE PER YEAR	PRICE PER MONTH	PRICE PER YEAR	PRICE PER MONTH	PRICE PER YEAR
23	Oak Park School	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
24	Phillippi Shores Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
25	Pine View School	\$85.00	\$1,020.00	\$195.00	\$2,340.00	\$250.00	\$3,000.00
26	Riverview High	\$105.00	\$1,260.00	\$250.00	\$3,000.00	\$325.00	\$3,900.00
27	Suncoast Technical College - Main Campus	\$105.00	\$1,260.00	\$250.00	\$3,000.00	\$325.00	\$3,900.00
28	STC - South Campus/AMI-Kids	\$45.00	\$540.00	\$85.00	\$1,020.00	\$80.00	\$960.00
29	Sarasota High	\$105.00	\$1,260.00	\$250.00	\$3,000.00	\$325.00	\$3,900.00
30	Sarasota Middle	\$85.00	\$1,020.00	\$195.00	\$2,340.00	\$250.00	\$3,000.00
31	Southside Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
32	Suncoast Polytechnical High	\$45.00	\$540.00	\$75.00	\$900.00	\$80.00	\$960.00
33	Tatum Ridge Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
34	Taylor Ranch Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
35	Toledo Blade Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
36	Triad (formerly Cysis)	\$40.00	\$480.00	\$85.00	\$1,020.00	\$100.00	\$1,200.00
37	Tuttle Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
38	Venice Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
39	Venice High	\$105.00	\$1,260.00	\$250.00	\$3,000.00	\$325.00	\$3,900.00
40	Venice Middle	\$85.00	\$1,020.00	\$195.00	\$2,340.00	\$250.00	\$3,000.00
41	Wilkinson Elementary	\$55.00	\$660.00	\$145.00	\$1,740.00	\$250.00	\$3,000.00
42	Woodland Middle	\$85.00	\$1,020.00	\$195.00	\$2,340.00	\$250.00	\$3,000.00
		Total-	\$34,260.00	Total-	\$84,000.00	Total-	\$125,520.00

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HOURLY RATE		Hourly Rate	Hourly Rate	Hourly Rate
43	Hourly rate for additional services.	\$77.00	\$60.00	\$35.00
MATERIAL MARK-UP		% Mark-Up	% Mark-Up	% Mark-Up
44	Additional Materials percentage mark-up of cost. This is for materials that are not used in the regular course of pest control services. A MAXIMUM OF 10% MARK-UP of cost for materials will be allowed. No mark-up of sales tax allowed. Indicate this percentage in the space to the right. A copy of supply house invoices must be included with all billings to the SBSC.	10%	5%	5%
RENTAL EQUIPMENT		% Mark-Up	% Mark-Up	% Mark-Up
45	Rental of equipment percentage mark-up of cost. This is equipment that is used on occasion, not in the regular course of pest control services. A MAXIMUM OF 10% MARK-UP of cost of rental equipment will be allowed. No mark-up of sales tax allowed. Indicate this percentage in the space to the right. Rental is for active use of equipment. A copy of rental invoices must be included with all billings to the SBSC.	10%	5%	5%
Service Fax Number:		813-626-7164	727-799-4703	813-463-4645
Service Email Address:		james@apexpest.com	brantleypestcontrol@yahoo.com	c.frowick@flapest.com e.layton@flapest.com
Notes:				
Contact		James Wetzel	Edward Richo	Chad Frowick
Address		2812 South 70th Street	2664 Enterprise Road, C-1	1406 Tech Boulevard
		Tampa, FL 33619	Clearwater, FL 33763	Tampa, FL 33619
Phone		813-221-2847	727-799-4701	813-463-4640
Fax		813-626-7164	727-799-4703	813-463-4645
Federal I.D.		593559864	900244539	596060716
Email		james@apexpest.com	brantleypestcontrol@yahoo.com	c.frowick@flapest.com

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	HOURLY RATE	Hourly Rate	Hourly Rate	Hourly Rate
43	Hourly rate for additional services.	\$75.00	\$65.00	\$75.00
MATERIAL MARK-UP		% Mark-Up	% Mark-Up	% Mark-Up
44	Additional Materials percentage mark-up of cost. This is for materials that are not used in the regular course of pest control services. A MAXIMUM OF 10% MARK-UP of cost for materials will be allowed. No mark-up of sales tax allowed. Indicate this percentage in the space to the right. A copy of supply house invoices must be included with all billings to the SBSC.	10%	0%	5%
RENTAL EQUIPMENT		% Mark-Up	% Mark-Up	% Mark-Up
45	Rental of equipment percentage mark-up of cost. This is equipment that is used on occasion, not in the regular course of pest control services. A MAXIMUM OF 10% MARK-UP of cost of rental equipment will be allowed. No mark-up of sales tax allowed. Indicate this percentage in the space to the right. Rental is for active use of equipment. A copy of rental invoices must be included with all billings to the SBSC.	10%	0%	5%
Service Fax Number:		941-351-6813	813-477-5104	813-231-3159
Service Email Address:			dcinelli@terminix.com	manager.059@trulymail.net
Notes:				
Contact		William Wofchuck	Domenico Cinelli	Edward Tonnesen
Address		4133 North Washington Boulevard	4312 North 56th Street	4842 North Florida Avenue
		Sarasota, FL 34234	Tampa, FL 33610	Tampa, FL 33603
Phone		941-355-7791	813-246-3900	813-232-3237
Fax		941-351-6833	813-744-5104	813-231-3159
Federal I.D.		580942031	363478837	860169166
Email		wwofchuck@orkin.com	dcinelli@terminix.com	manager.059@trulymail.net
		Recorded by Sydney Manas	Witnessed by Joyce Haney	